AMENDMENT # 1

DATE: November 14, 2011

TO: All Bidders of Record

FROM: Gil Rivera, Buyer

SUBJECT: Amendment #1 to T-2834 “Laerdal Manikins”

BIDDERS ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF ALL AMENDMENTS IN THE SPACE PROVIDED IN SECTION E.

This amendment becomes part of the Contract Documents and modifies the original bidding documents as noted below:

1. QUESTION: The items on the bid are these for an immediate purchase. The renewal terms of one-year increments, does this allow for price increases at time of renewal?

   ANSWER: Any resultant price agreement that may be awarded is based on manufacturer’s North American List Price less a fixed minimum percent discount. If the list price for an item increases, then the net price will also increase.

2. QUESTION: Can you tell me if Laerdal is bidding direct on this?

   ANSWER: No, we will not know who will respond to this Request for Bids until after the bid has closed. This is a public bid, so it is possible that Laerdal will offer a response.

3. QUESTION: Laerdal’s Price List does not include freight. Are offers with pricing FOB Origin acceptable?

   ANSWER: No, all pricing must be FOB destination. Freight typically adds 2 to 3% to the selling price for most products; however, vendors may wish to contact Laerdal for more details on their shipping costs.

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All other specifications, terms and conditions remain unchanged. This amendment may also be downloaded from CNM’s website http://www.cnm.edu/purchasing/.rfb.php. The due date and time of Friday, November 18, 2011 at 3PM MST remains unchanged.