AMENDMENT # 1

DATE: August 13, 2012

TO: All Bidders of Record

FROM: Gil Rivera, Buyer

SUBJECT: Amendment #1 to P-322, “Medical Supplies & Equipment”

Bidders are required to acknowledge receipt of this Amendment in the space provided in Section E, Signature of Firm’s Authorized Representative.

This amendment becomes part of the Contract Documents and modifies the original bidding documents as noted below:

1. QUESTION: Will these products be used by students for training purposes and/or for clinical purposes?

   ANSWER: Purchases made against awarded Price Agreements will only be used for training purposes in classroom and lab settings for the following instructional programs:

   Nursing, EMS, Respiratory Therapy, Nursing Assistant, Surgical Technician, Medical Lab Technician, Patient Care Technician, Phlebotomy, Pharmacy Technician, Dental Assistant, Radiological Technician, and Veterinary Technician.

   The products will NOT be used for clinical/hospital purposes/settings but students will be performing some procedures on each other in the lab setting (for example blood draws).

2. QUESTION: Which specific brands are desired?

   ANSWER: None. All product categories listed in clauses 2.1.2 through 2.1.2.13 are brand generic (i.e., no specific brand). Due to the great variety of medical supplies and equipment, numerous brands for the same of similar types of product, difference in items per package, availability, etc., it is CNM’s intention to make multiple awards to this RFP to a pool of qualified vendors. Purchases shall be made to any of the awarded vendors are based on various factors including but not limited to price, brand, items per package, functionality; whatever is in the best interest of CNM.
3. QUESTION: Is pricing to be held firm for the entire contract term of up to eight (8) years?

ANSWER: No. It is not CNM’s intention that net pricing to CNM be held firm for the total contract term. Net pricing to CNM is based on the current list/web price at the time of order less the offeror’s minimum percent discount for that product category. The minimum percent discount rate may not decrease during the contract term, but may be increased based on volume or as mutually agreed between the Awarded Price Agreement holder and CNM. Prospective vendors are encouraged to offer the highest possible minimum percent discount per product category.

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The due date and time of 3PM MDT, Wednesday, August 22, 2012 remains unchanged. All other specifications, terms and conditions remain unchanged.