



Central New Mexico Community College

Purchasing Department
525 Buena Vista SE
Albuquerque, NM 87106
(505) 224-4546

AMENDMENT # 1

DATE: March 22, 2013
TO: All Bidders of Record
FROM: Gil Rivera, Buyer
SUBJECT: Amendment #1 to P-336, "Drug Screening Services"

This amendment becomes part of the Contract Documents and modifies the original bidding documents as noted below:

Bidders are required to acknowledge receipt of this Amendment in the space provided in Section E.

1. **QUESTION:** On Page 10 of 36, under 1.1 CNM INSTITUTIONAL INFORMATION: it states CNM serves its students at multiple campuses and locations: Main, Joseph M. Montoya (JMMC), and South Valley, Technology Annex, Westside, Workforce Training Center (WTC), Rio Rancho, and Alameda Business center. Are you expecting the vendor to have multiple collection sites in NM?
ANSWER: Yes. The awarded vendor(s) should have multiple collection sites in the greater Albuquerque metro area including Rio Rancho.
2. **QUESTION:** How many collection sites are required for this new contract?
ANSWER: There isn't a specific number requirement. What is important is that our students and staff have multiple collection site options in the greater Albuquerque metro and Rio Rancho areas.
3. **QUESTION:** How many current collection sites?
ANSWER: CNM is using the services of two different vendors at this time; Tri-Core Reference Laboratories and Quest Diagnostics. Site locations in the Albuquerque/Rio Rancho area can be found on the vendor's websites.

<http://www.tricore.org/Locations>

<http://www.questdiagnostics.com/mobileweb/app/locationappointments.jsp>

4. QUESTION: What are the addresses of the current collection sites?
- ANSWER: See the response to question # 3 above.
5. QUESTION: On page 10 of 36, under 2.1 Scope of Work, It states the awarded Price Agreement holder should also be able to offer hands on training at your facility to CNM's Phlebotomy and Medical Lab Sciences students. So I assume you are only looking for SAMHSA Certified Laboratory because above you also state that they must adhere to all laws and regulations applicable to forensic urine testing within the State of New Mexico, including but not limited to DOT Certified Laboratory etc.?.
- ANSWER: The laboratory services must adhere to all laws and regulations applicable to forensic urine testing within the State of New Mexico, including but not limited to DOT Certified Laboratory etc. IITF describes the minimum standards for drug testing for FEDERAL agencies. CNM is not a federal agency and is therefore not required to follow this requirement.
- Hands on training for students is limited to the types of services normally provided by the testing agency as appropriate to the student's major at CNM. CNM is seeking clinical rotation spots where students in the named programs can gain hands on training. CNM and vendor shall work together to determine the number of students to receive clinical education at which sites and the length of rotation required to achieve the clinical education objectives.
6. QUESTION: As of March 4, 2013, coming from the (SAMHSA) Substance Abuse and Mental Health Services Administration website, which I attached for your records all the DOT Certified Laboratories. Unfortunately, State of New Mexico does not have a local laboratory that is SAMHSA Certified. So the RFP request on page 10 of 36, to allow the CNM's Phlebotomy and Medical Lab Sciences Students hands on training would make them not be able to be local. Please provide us more clarification on your statement there.
- ANSWER: See response to question # 5 above; CNM is not a federal agency and is therefore not required to comply with this.
7. QUESTION: When is the deadline to submit questions?
- ANSWER: Five (5) business days before the RFP opening date.
8. QUESTION: Who is the current vendor?
- ANSWER: Tri-core Reference Laboratories and Quest Diagnostics. See responses to questions 3 & 4 above.
9. QUESTION: Who does the current vendor use as the laboratory performing the drug screens and confirmations?
- ANSWER: Tri-Core Reference Laboratories uses their lab and contracts with a lab for DOT screening. Quest Diagnostics uses their own out-of-state lab.

10. QUESTION: How many drug screenings were performed in 2012?

ANSWER: CNM's HWPS department had 1,137 screenings in 2012; however, we have greatly expanded our programs. HWPS' expectation is approximately 3,000 screenings per year. CNM's HR department averages about 7 screenings per month.

11. QUESTION: Is confirmation testing to be processed by GC/MS?

ANSWER: It is the standard for forensic testing. Screening is done by immunoassay and any presumptive positives are confirmed by Gas Chromatography / Mass Spectrometry (GC/MS).

12. QUESTION: How many positive drug tests were there 2012?

ANSWER: HWPS: 25 Positives and 42 Negative and Dilute.
HR: 1 positive in the last 8 months.

13. QUESTION: On page 11 of 36, you have listed under 2.1.1 Panel Test you have the drugs listed here to be tested, but what are their drug cut-off levels?

ANSWER:

Drug	Cut-off Level
Amphetamine	500 ng/mL
Barbituates	200 ng/mL
Benzodiazapine	200 ng/mL
Cocaine	150 ng/mL
Methadone	300 ng/mL
Propoxyphene	300 ng/mL
THC	50 ng/mL
Oxycodone	100 ng/mL
Opiate	300 ng/mL

PH levels should be between 4.0-9.0 and Creatine levels >19.9.

14. QUESTION: On page 11 of 36, you have listed under 2.1.1 Panel Test, A. FUHR9 what is the drug you're trying to test for? Please provide more details on that drug?

ANSWER: None (no drug). FUHR9 is the Tri-core identifier (e.g., P/N) for the panel test that is performed on CNM's behalf.

15. QUESTION: On page 11 of 36, you have listed under 2.1.1 Panel Test, I. Propoxyphene drug is no longer tested for since FDA has asked that propoxyphene, sold under the brand names Darvon and Darvocet by Xanodyne Pharmaceuticals, be removed from the US market. The decision will also affect generic manufacturers and the makers of propoxyphene-containing products?

ANSWER: We are happy to review panels recommended by vendors as long as they include a rationale for why we should go with a different panel and examples of companies they work with who currently use their recommended panel. NOTE: any suggested change to drug panel would require approval from CNM and may or may not be accepted.

16. QUESTION: On page 14 of 36, under 3.3.4 SECTION IV. ECONOMY AND PRICE, please explain or clarify the \$17.65 per test, retests if requested by the student/staff should also be at this rate? What does that price per test include?
- ANSWER: Price is inclusive of all services needed; the collection, urine drug screen lab and MRO services. Refer this section's previous paragraph, "CNM's students pay..." for clarification on the rate.
17. QUESTION: S.E.D Labs was the only company in New Mexico SAMHSA Certified who was acquired by Quest Diagnostics. So Quest is the only one then could put in a proposal if they are keeping the certifications of SAMHSA for the Labs in NM?
- ANSWER: Again, CNM is not a federal agency and is not required to meet SAMHSA requirements.
18. QUESTION: How many breath alcohol tests were performed in 2012?
- ANSWER: None. This could change should CNM's policy be changed.
19. QUESTION: How many alcohol tests were positive in 2012.
- ANSWER: None. This could change should CNM's policy be changed.
20. QUESTION: Is expert witness testimony required for court.
- ANSWER: This could be needed should CNM terminate an employee based on a positive result.
21. QUESTION: If so how many expert testimony were performed in the past 3 years?
- ANSWER: None.
22. QUESTION: Are after hours required for collections?
- ANSWER: Yes, we request collection after hours.
23. QUESTION: Who is responsible for collecting the specimens?
- ANSWER: The successful vendor(s). Please describe how after hours specimens are to be collected.
24. QUESTION: What are you currently being charged for the 10 Panel + alcohol Testing? What is included in the pricing?
- ANSWER: \$17.65 for the urine test. \$20.00 for the alcohol test. Offerors shall provide all inclusive (collection, lab, report, etc.) pricing for Alcohol testing that will be used primarily by CNM's HR department.
25. QUESTION: The awarded Contractor shall have several testing locations within the Albuquerque metro area with hours of operation Monday through Saturday. Please provide zip codes for areas where collections might take place in the Albuquerque Metropolitan Area
- ANSWER: See response to question # 3 above.

26. QUESTION: In 2.1.1 of SECTION D: SCOPE OF SERVICES & EVALUATION CRITERIA, The panel listed contains FUHR9. Please provide the name of this drug: FUHR9.
- ANSWER: See response to question # 14 above.
27. QUESTION: Will a formal pricing sheet be provided or should the vendor provide an itemized pricing schedule?
- ANSWER: Vendor shall confirm whether they will adhere to the rate requested per Section 3.3.4. If not, the vendor shall provide an itemized price schedule with their response to this Section.
28. QUESTION: In 3.3.1.2.4 of SECTION D: SCOPE OF SERVICES & EVALUATION CRITERIA, Describe whether your firm offers any hands on training at your facility(ies) to CNM students currently enrolled in CNM's Phlebotomy, Medical Lab Sciences and Patient Care Tech Programs. Please note that CNM and CNM's students do not pay for this type of community service training. Our firm provides urine specimen collection training and drug and alcohol abuse awareness training. What type of "hands on" training is required for the group listed above?
- ANSWER: See response to question # 5 above.
29. QUESTION: In the non-disclosure statement, all signatures of people performing work are required. It is not possible to obtain the signature of every employee who is involved in the collections and drug screening processes.
- ANSWER: This is a "Sample" NDA. CNM is willing to revise this document with the awarded vendor(s) as necessary so that it is applicable to the firm and not to every employee that is involved in the collections and screening processes.
30. QUESTION: You request a fixed price of \$17.65. Please be specific about what services you expect this price to include I.e. Lab, MRO, collections.
- ANSWER: This price is inclusive of collection, lab and MRO. See response to question # 16 above.
31. QUESTION: The awarded Price Agreement holder(s) shall be required to perform forensic urine drug testing on an as-needed basis for up to approximately 3,000 HWPS students, faculty and/or staff per year, and shall adhere to all laws and regulations applicable to forensic urine testing within the state of New Mexico including but not limited to DOT Certified Laboratory & Collection Protocols, DEA Permit, CAP Accredited, and FDA Blood & Tissue Permit. FDA Blood & Tissue Permit is not a standard or required certification for workplace drug testing for drugs of abuse. For what reason(s) is this certification required?
- ANSWER: CNM agrees that FDA Blood & Tissue Permit is NOT applicable or required. CNM hereby strikes and removes "FDA Blood & Tissue Permit" as a requirement from Request for Proposals # P-336. This is including by not limited to paragraphs 2.1., 2.3.1, and 3.3.1.2.2.

32. QUESTION: Is the donor copy of the chain of custody considered a valid receipt?
- ANSWER: We prefer a donor receipt, but if the donor copy of the chain of custody lists the donor's name, specimen ID # and the date collected, this is acceptable.
33. QUESTION: On page 24 of EXHIBIT D: NON-DISCLOSURE AGREEMENT, it provides a signature for all Contractor Employees who will have access. There are multiple employees and departments over the course of more than one daily shift that might be involved in the completion of the work in this contract. It would be impossible for all employees to sign this agreement. Is this acceptable?
- ANSWER: See response to question # 29 above.
34. QUESTION: Are emergency on-site collections ever requested? If yes, would on-site collections services be required 24/7?
- ANSWER: No.

Bidders are required to acknowledge receipt of this Amendment in the space provided in Section E. All other specifications, terms and conditions remain unchanged. This amendment may also be downloaded from CNM's website <http://www.cnm.edu/purchasing/proposals.php>. The due date and time of April 4, 2013 at 4PM MDT remains unchanged.