Central New Mexico Community College
Associate of Arts in Business
and
New Mexico Highlands University
Bachelor of Business Administration

Transfer Agreement
Fall 2014 – Summer 2017

- Students completing the Associate of Arts in Business at Central New Mexico Community College can apply earned credits and courses directly toward the Bachelor of Business Administration at New Mexico Highlands University.
- CNM students who earn the Business (AA) degree as prescribed in this document will be admitted to NMHU as Juniors in the Bachelors of Business Administration (BBA) degree program. Furthermore, the additional NMHU core curriculum requirements and minor requirements, if any, are waived.
- Any deviation from this prescribed agreement will require appropriate approval from CNM’s School of Business Information Technology and/or NMHU’s Department of Business Administration.

Central New Mexico Community College
Associate of Arts in Business
(65-67 credit hours)

- Oral and Written Communication
  Complete 9 credit hours including ENG 1101, ENG 1102 and one course from the remaining options
  - ENG 1101 College Writing (3)
  - ENG 1102 Analytic and Argumentative Writing (3)
  - 1ENG 2219 Technical Writing (3)
    OR
  - ENG 2220 Expository Writing (3)
    OR
  - COMM 1130 Public Speaking (3)
    OR
  - COMM 2221 Interpersonal Communication Studies (3)
    OR
  - COMM 2232 Business and Professional Communication Studies (3)

- Mathematics
  Complete 9-10 credit hours.
  - MATH 1315 College Algebra (3)
    OR
  - MATH 1415 Advanced Algebra (4)
    AND
  - MATH 1330 Introduction to Probability and Statistics (3)
    AND
  - MATH 1460 Element of Calculus I (3)
    2or higher level calculus course

- Laboratory Sciences
  Complete 8 credit hours, class must include at least 1cr hour lab
  - ASTR 1110 Introduction to Astronomy II (3)
  - ASTR 1192 Astronomy Lab (1)
  - BIO 1010 Biology for Non-Majors (3)
  - BIO 1092 Biology for Non-Majors Lab (1)
  - BIO 1110 Environmental Science (3)
  - BIO 1192 Environmental Science Lab (1)

New Mexico Highlands University
Bachelor of Business Administration
Accounting Concentration
Finance Concentration
Management Concentration
Marketing Concentration
Media Marketing Concentration
(120 credit hours)

- Oral and Written Communication
  Complete 9 credit hours including ENGL 111, ENGL 112 and one course from the remaining options
  - ENGL 111 Freshman Composition I (3)
  - ENGL 112 Freshman Composition II (3)
  - ENGL 367 Technical Writing (3)
    OR
  - ENGL 305 Advanced Composition (3)
    OR
  - MART 124 Beginning Speech (3)
    OR
  - Communications Elective
    OR
  - Communications Elective

- Mathematics
  Complete 9-10 credit hours.
  - MATH 140 College Algebra (3)
    OR
  - MATH 160 Precalculus (5)
    AND
  - BUS 210 Statistical Analysis for Business (3)
    3MATH 155 Applied Calculus I (3)
    * Course will satisfy NMHU BUS 200 Business Analytical Methods requirement.

- Laboratory Sciences
  Complete 8 credit hours, class must include at least 1cr hour lab
  - Courses listed within CNM's Laboratory Science General Core list will satisfy NMHU's Laboratory Science 8 credit hour (to include at least 1 lab hour) requirement.
BIO 1310 Human Anatomy and Physiology for Non-Majors (3)
BIO 1392 Human Anatomy and Physiology for Non-Majors Lab (1)
BIO 1410 Biology for Health Sciences (3)
BIO 1492 Biology for Health Sciences Lab (1)
BIO 1510/1592 Molecular and Cell Biology with Lab (4)
BIO 1610/1692 Genetics with Lab (4)
BIO 2110 Microbiology (3)
BIO 2192 Microbiology Lab (1)
BIO 2410/2492 Ecology and Evolution w/ Lab (4)
BIO 2510/2592 Plant & Animal Form and Function with Lab (4)
NS 1010 Physical Science for Teachers (4)
NS 1015 Life Science for Teachers (4)
NS 2010 Environmental Science for Teachers (4)
CHEM 1010 Chemistry in our Communities (3)
CHEM 1092 Chemistry in our Communities Lab (1)
CHEM 1410 Introduction to Chemistry
CHEM 1492 Introduction to Chemistry Lab (1)
CHEM 1710 General Chemistry I (3)
CHEM 1792 General Chemistry I (1)
CHEM 1810 General Chemistry II (3)
CHEM 1892 General Chemistry II (1)
CHEM 2710 Organic Chemistry I (3)
CHEM 2792 Organic Chemistry I Lab (1)
EPS 1101 Introduction to Geology (3)
EPS 1192 Introduction to Geology Lab (1)
GEOG 1101 Physical Geography (3)
GEOG 1192 Physical Geography Lab (1)
PHYS 1010 Introduction to Physics (3)
PHYS 1092 Introduction to Physics Lab (1)
PHYS 1510 Physics I (4)
PHYS 1592 Physics I Lab (1)
PHYS 1610 Physics II (4)
PHYS 1692 Physics II (1)
PHYS 1710 Physics for Scientists and Engineers I (4)
PHYS 1792 Physics for Scientists and Engineers I Lab (1)
PHYS 1810 Physics for Scientists and Engineers II (4)
PHYS 1892 Physics for Scientists and Engineers II Lab (1)

Social and Behavioral Sciences
Complete 9 credit hours, to include SOC 1101 or PSY 1105 and two courses from the remaining options.

PSY 101 Psychology and Society (3)
OR
SOC 1101 Introduction to Sociology (3)
PSY 1105 Introduction to Psychology (3)
OR
SOC 1101 Introduction to Sociology (3)

ANTH 1101 Introduction to Anthropology (3)
ANTH 1110 Lang., Culture & the Human Animal (3)
ANTH 1130 Cultures of the World (3)
GEOG 1102 Human Geography (3)
PSCI 1110 The Political World (3)
PSCI 2200 U.S. Politics (3)
PSCI 2220 Comparative Government & Politics (3)
PSCI 2240 International Politics (3)

Humanities
Complete 3 credit hours from options

ENG 1150 Study of Literature (3)
HIST 1101 Western Civilization I (3)

Courses listed within CNM’s Humanities General Core list will satisfy NMHU's Humanities 3 credit hour requirement.
<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
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<tbody>
<tr>
<td>HIST 1102 Western Civilization II</td>
<td>3</td>
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<tr>
<td>HIST 1161 History of the United States I</td>
<td>3</td>
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<tr>
<td>HIST 1162 History of the United States II</td>
<td>3</td>
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<tr>
<td>PHIL 1110 Introduction of Philosophical Thought</td>
<td>3</td>
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<tr>
<td>RLGN 1107 Living World Religions</td>
<td>3</td>
</tr>
<tr>
<td>RLGN 2263 Eastern Religions</td>
<td>3</td>
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<tr>
<td>GNHN 1121 General Honors: The Ancient Legacy</td>
<td>3</td>
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<tr>
<td>GNHN 1122 General Honors: The Modern Legacy</td>
<td>3</td>
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<tr>
<td><strong>Fine Arts</strong></td>
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<tr>
<td>Complete 3 credit hours from options</td>
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<tr>
<td>ARTH 1101 Introduction to Art</td>
<td>3</td>
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<tr>
<td>ARTH 2201 History of Art I</td>
<td>3</td>
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<tr>
<td>ARTH 2202 History of Art II</td>
<td>3</td>
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<tr>
<td>ARTH 2250 Modern Art</td>
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<td>ARTH 2251 Art of the American Southwest</td>
<td>3</td>
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<td>ARTH 2260 Architectural History: Ancient through Modern</td>
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<tr>
<td>MUS 1139 Early Music Appreciation</td>
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<tr>
<td>MUS 1140 Modern Music Appreciation</td>
<td>3</td>
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<tr>
<td>MUS 1172 Introduction to Jazz</td>
<td>3</td>
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<tr>
<td>THEA 1122 Introduction to Theatre</td>
<td>3</td>
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<tr>
<td><strong>Foreign Language</strong></td>
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<td>Complete 3-4 credit hours</td>
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<tr>
<td>Modern Language (Choose from ARBC, FREN, GER, PORT, SPAN) (3-4)</td>
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<tr>
<td>CNM Foreign Language courses satisfy NMHU Foreign Language requirement</td>
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<tr>
<td><strong>Business Requirements</strong></td>
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<td>Complete 21 credit hours</td>
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<tr>
<td>IT 1010 Computer Concepts and Software Applications (3)</td>
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<tr>
<td>4ACCT 1111 Accounting IA (3) AND</td>
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<td>4ACCT 1112 Accounting IB (3)</td>
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<td>OR</td>
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<td>4ACCT 1110 Accounting (6)</td>
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<tr>
<td>ACCT 1210 Accounting II (3)</td>
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<tr>
<td>5BA 2240 Business Law (3)</td>
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<td>ECON 2200 Macroeconomics (3)</td>
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<tr>
<td>ECON 2201 Microeconomics (3)</td>
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<td>MIS 145 Microcomputers Application in Business (3)</td>
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<td>ACCT 287 Principles of Financial Accounting (3)</td>
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<td>ACCT 288 Principles of Managerial Accounting (3)</td>
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<tr>
<td>BLAW 360 Business Law I (3)</td>
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<tr>
<td>ECON 216 Macroeconomics (3)</td>
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<tr>
<td>ECON 217 Principles of Microeconomics (3)</td>
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<tr>
<td><strong>Additional Courses specific to NMHU BBA Concentrations Offered by CNM</strong></td>
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<tr>
<td>Courses listed in this section are optional, they are additional courses offered by CNM that apply to NMHU’s BBA. Courses are not required for completion of the AA in Business</td>
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<tr>
<td><strong>BA 2222 &amp; BA 1133 apply to all 5 listed NMHU BBA Concentrations.</strong></td>
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<tr>
<td>5BA 2222 Principles of Marketing (3)</td>
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<tr>
<td>5BA 1133 Principles of Management (3)</td>
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<tr>
<td>5MKTG 302 Principles of Marketing (3)</td>
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<tr>
<td>5MGMT 303 Principles of Management (3)</td>
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1. CNM’s ENG 2219 Technical Writing is highly recommended. Course satisfies writing requirements and NMHU BBA requirements.

2. To determine or select a higher level calculus course please meet with an advisor.

3. CNM’s Math 1460 Elements of Calculus I is equivalent to NMHU’s MATH 155 Applied Calculus I. Upon transfer of MATH 1460 to NMHU, student must meet with NMHU’s School of Business, Media and Technology to receive credit/substitution for BUS 200 Business Analytical Methods requirement.

4. Student has the option of completing CNM’s ACCT 1111 and ACCT 1112 to satisfy NMHU’s ACCT 287 requirement OR completing CNM’s ACCT 1110 to satisfy NMHU’s ACCT 287 requirement. For more assistance, please meet with advisor.

CNM AA in Business to NMHU BBA with Concentrations
CNM Courses (ENG 2219, ENG 2220, BA 2240, BA 2222 and BA 1133) with upper division NMHU equivalents (courses with 300+ course number, ENGL 367, ENGL 305, BLAW 360, MKTG 302 and MGMT 303) satisfy NMHU course requirement, but do not fulfill NMHU upper division requirement.

The CNM AA in Business to NMHU Bachelor of Business Administration Transfer Agreement will be reviewed by CNM and NMHU annually.

Signatures on File